

New Concepts Management Solutions, LLC

General Services Administration (GSA)
Federal Supply Services (FSS)
Authorized Federal Supply Schedule Price List

**Mission Oriented Business Integrated Services (MOBIS)
Schedule**

Contract Number:	GS-10F-0020F
Period of Performance:	October 27, 2006 – October 28, 2011
NCMS Awarded Schedule as:	Small, Disadvantaged, 8(a) Veteran Owned Business Woman Owned Business

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through *GSA Advantage!*, a menu-driven database system.

The Internet address for GSA Advantage! is: <http://gsaadvantage.gov>

New Concepts Management Solutions (NCMS) contact information:

714 E. Monument Ave.
Dayton, Ohio 45402
Phone: (937) 531-6608
Fax: (937) 531-6610

www.ncm-solutions.com

Customer Information

1. **Special Item Number (SIN): 874-4 Training Services**
2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$300.00
4. **Geographic Coverage:** Domestic and Overseas
5. **Point(s) of Production:** NCMS Business Address
6. **Discount from List Prices or Statement of Net Price:** Government net prices (discounts already deducted). List at the end of this pricelist
7. **Quantity Discounts:** None
8. **Prompt Payment Terms:** Net 30 days
9. **Government Commercial Credit Card:** Government commercial credit cards are accepted at or below the micro-purchase threshold and accepted above the micro-purchase threshold
10. **Foreign Items:** None
- 11a. **Time of Delivery:** Specified on the Task Order
- 11b. **Expedited Delivery:** Contact NCMS
- 11c. **Overnight and 2-day Delivery:** Contact NCMS
- 11d. **Urgent Requirements:** Contact NCMS
12. **F.O.B. Point(s):** Destination
13. **Ordering Address:**

New Concepts Management Solutions, LLC
714 E. Monument Ave.
Dayton, Ohio 45402

14. Payment Address:

New Concepts Management Solutions, LLC
714 E. Monument Ave.
Dayton, Ohio 45402

15. Warranty Provision: Contractor's standard commercial warranty

16. Export Packing Charges (if applicable): N/A

17. Terms and conditions of Government purchase card acceptance (any threshold above the micro-purchase level): Contact *NCMS*

18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

19. Terms and conditions of installation (if applicable): N/A

20a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

20b. Terms and conditions for any other services (if applicable): N/A

21. List of service and distribution points (if applicable): N/A

22. List of participating dealers (if applicable): N/A

23. Preventive maintenance (if applicable): N/A

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic Information Technology (EIT) supplies and services and show where full details can be found (e.g., contractor's website or other location). The EIT standards can be found at: www.Section508.gov.

25. Data Universal Numbering System (DUNS) number: 12-1149657

26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered

Contractor will accept LH and FFP

SIN 874-4; Government Awarded Prices (Net Prices):

COURSE NAME: “Using Data and Statistics for Measurement, Analysis and Improvement”

Description

This two-day interactive workshop will lead participants step-by-step through data collection, for a given process, and provide insight into which charts or graphs best portray that data for presentation and analysis. The workshop introduces the *basic* concepts (i.e. variation, normal distribution, random sampling, and probability) that are the building blocks of statistics for process and performance analysis.

Participants will learn how performance metrics and statistical process control (SPC) charts are created and interpreted.

Who Should Attend

Managers, supervisors, team members, and quality assurance evaluators who are involved in, or responsible for, measuring performance criteria, developing and presenting metrics, and controlling/improving processes.

Course Price: \$595 per participant (Base Year)(see escalation table on page 6)

Minimum and Maximum Number of Participants: 10 and 20, respectively.

COURSE NAME: “The Art and Science of Strategic Thinking”

Description

This one-day interactive training workshop provides guided thinking techniques that enable participants to integrate *and* coordinate the various aspects of their business ecosystem (external environment and internal processes) and bring both into alignment to effectively execute organizational plans.

Participants will perfect their "outside-in" thinking skills and acquire the perspective, framework, and tools necessary to engage others in an ongoing strategy process and

broader strategic conversations required to shape the long-term vitality of the team and the organization.

Who Should Attend

Senior and mid-level managers, team leaders and team members who are tasked with the execution of strategic and organizational planning documents.

Leaders, managers, team members, and individual contributors whose work has an impact on the organization's future.

Course Price: \$325.00 per participant (Base Year)(see escalation table on page 6)

Minimum and Maximum Number of Participants: 10 and 25, respectively.

COURSE NAME: “ISO 9001:2001 and Acquisition Program Management”

Description

This one-day interactive workshop will introduce participants to the requirements of the ISO 9001:2000 quality standard and give an overview of its relevance to acquisition program management.

Participants will learn the process for developing and implementing the ISO 9001:2000 standard; including system documentation and internal auditing requirements; and what it takes to maintain an effective management system that improves quality and reduce costs.

Who Should Attend

Managers and team members who are involved in supply chain management and the acquisition process.

Course Price: \$325.00 per participant (Base Year)(see escalation table on page 6)

Minimum and Maximum Number of Participants: 10 and 25, respectively.

About the GSA MOBIS Schedule

GSA's MOBIS Schedule which offers Federal agencies quick and easy access to service requirements that can be tied to business improvement initiatives. Eligible customers include all agencies of the Federal Government.

This contract was designed to enable Federal managers to meet the many challenges in improving organizational efficiency while complying with federal rules, regulations, and budgetary constraints. NCMS' MOBIS offerings provide proven methods to meet these challenges with efficient and cost-effective management solutions.

To Order MOBIS Services

To obtain GSA MOBIS Schedule services and products, Federal agencies work directly with approved GSA MOBIS contractors.

- For delivery orders under \$2,500 – agencies can order services simply by placing an order directly with their contractor of choice.
- For delivery orders over \$2,500 – agencies use the following simplified procedure for placing an order:

Step 1: Prepare a Request for Quote to include:

- A performance-based statement of work that outlines the work to be performed
- Type of task order (i.e., Labor Hour (LH), Firm Fixed Price (FFP), etc.)
- Basis to be used for contractor selection (i.e., best value, etc.)

Step 2: Transmit the Request for Quotes to contractors:

- Select at least three (more if TO is over \$1M) qualified contractors on the schedule
- Send Request for Quotes to selected contractors

Step 3: Evaluate quotes:

- Evaluate responses based upon the factors identified in the Request for Quotes

Step 4: Select the contractor to receive the order:

- Place the order directly with the schedule contractor that represents the best value and results in the lowest overall cost alternative (considering price, special qualifications, administrative costs, etc.)
- Issue directly from requesting government agency's contracting office to the selected contractor without GSA involvement in the procurement process. All task order reporting requirements and remission of fees to GSA are the responsibility of the contractor.